



PREDICTIVE PACKING

SELF SERVICE PREDICTIVE PACKING

Because misquoting drives costs up and sends customers to competitors

Predictive Packing automates the box or pallet selection process to reduce shipping costs and avoid lost revenue & unprofitable sales. Its self-serve configuration and exclusion rules make it easy to use across numerous packing workflows, and its implementation is straightforward for system administrators.

Eliminate the guess work when quoting and create accurate, cost-reflective parcel & freight quotes for customers as soon as orders are placed.

Guessing vs. Predicting

Without predictive packing

- Over-quote by \$8, lose the sale
- Under-quote by \$8, lose the margin
- Try to fit in one box, waste time
- Assume it needs two boxes, waste packaging

With predictive packing

- Quote reliably, based on actual cost (whether over/under the "guess")
- Revenue and margin protection
- Eliminate time-consuming guessing
- Potentially find a lower shipping rate

One order. Two shipping scenarios. What's the answer?



Weight: 20lbs
Box: 1 medium
Rate: \$20.71



Weight: 20lbs
Box: 2 small
Rate: \$28.78

Knowing which packaging/rate is "real" means *real* control over your shipping

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3G Pacejet Shipping

DATASHEET

Business Benefits

Accurate quotes

Quote accurate shipping charges at time of order, based on number of boxes and dimensional weight

Efficient warehouse ops

Avoid wasting time spent guessing what boxes to use for a given shipment, or wasting resources by using too large a box or quantity of boxes

Workflow flexibility

Quote within e-commerce checkout, during ERP order processing, or directly in the 3G interface during shipping

Mode flexibility

Recommendations of appropriate packaging and number of boxes or pallets for both parcel and freight

Markup flexibility

Use settings to add predetermined markups to any or all shipping quotes

Greater certainty

Don't risk losing business by quoting too much or losing margin by quoting too little

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